



WORKSHOP AGENDA

08.30 – 09.00 *Registration and welcome coffee*

09.00 - 10.15 *Setting the context*

Antonio Cammiseca, CEO Enel Green Power and President RES4MED&Africa

Ntombifuthi Princess Ntuli, Research Group Leader - Energy Industry, Council for Scientific and Industrial Research (CSIR)

Lauren Hermanus, Research Associate at the University of Cape Town Graduate School of Business, and Director of Adapt

Antonio Nodari, Managing Director, Pöyry Management Consulting

10.15 - 10.45 *Coffee Break*

10.45 - 12.45 **ACCELERATING THE DEVELOPMENT OF RENEWABLES ON THE ENERGY MARKET IN SOUTH AFRICA:**

Opportunities and challenges for new business models as key factors to boost investments in RE

Moderator: Antonio Nodari, Managing Director, Pöyry Management Consulting

Discussants:

Bill Price, Country Manager South Africa, Enel Green Power

Suren Rajaruthnam, Engineering and Project Management, Anglo American Platinum

Amith Singh, Co-Head Energy Finance, NedBank

Brenda Martin, CEO, SAWEA

Penny Herbst, Strategic Director, Africa GreenCo

Giuseppe Artizzu, Executive Director, Global Energy Strategy, ENGIE EPS

Davin Chown, Chairperson, SAPVIA

Zahver Tavariva, Sales Manager South Africa, Siemens Gamesa

Theuns Ehlers, Managing Principal Global Finance – Resource and Project Finance, ABSA

Terence Govender, Chairman, SAREC

PRESENTATION OF THE STUDY:

Decentralised Generation Study An Analysis of the Value Proposition for Renewable Energy Distributed Generation in South Africa

Brenda Martin, CEO, SAWEA

12.45 – 13.00 *Closing remarks*

13.00 – 14.00 *Business Luncheon and B2B meetings*

14.00 – 17.30 **INNOVATION AND SUSTAINABILITY IN ENERGY BUSINESS MODELS**

14.00 – 14.20 *The South African experience on the innovation*

Lee Smith, Sector Manager (Renewables and Sustainability, Sub-Saharan Africa), RINA

14.20 – 14.40 *Innovation and Sustainability for a leading multinational company*

Antonella Santilli, Head of Sustainability, Enel Green Power



14.40 – 15.00 ***SAREBI perspective on innovative and effective new business models in the energy sector***

Helmut Hertzog, *General Manager, SAREBI - South African Renewable Energy Business Incubator*

15.00 - 15.15 ***Coffee Break***

15.15 – 17.15 ***Pitches and start-ups presentation***

Abraham Cambridge, *Founder CEO, The Sun Exchange*

Brian Barnard, *Director, Blue Crane Green Energy (Pty)*

Andrew Murray, *Director & Co-founder, Switch*

Samuel Malinga, *Managing Director, SanitationAfrica*

Shane Edward Pontes, *Project/Operations Manager and Team Leader, Powertime*

Dirk Slabber, *Managing Director, Enhanced hydro solutions*

Tembakazi Mnyaka, *CEO and Owner, Subcosol Energy PTY Ltd*

Alex Densmore, *CTO, Zonke Energy*

17.15 – 17.30 ***Closing remarks***